

NICK KALAITZIDIS

Founder & Founding Software Engineer

Ex-freight-dispatcher turned founding engineer. Built Kelevo, a multi-tenant TMS SaaS for trucking companies, solo — owning product, architecture and cloud deployment from first commit to launch.

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FOUNDER-LEVEL IMPACT

Founder-led product

Built a multi-tenant SaaS solo — web, Pro & mobile clients, zero to launch.

Domain insight

Used real trucking experience to define the product.

High ownership

40+ data models, 50+ REST endpoints, 350+ tests and full deploy — one engineer.

Execution under ambiguity

Shipped OCR import, Stripe billing and owner-operator settlements end to end.

STARTUP FIT

- Founding engineer
- Zero-to-one product building
- High ownership
- Ambiguous problem solving
- SaaS execution
- Customer/domain empathy
- Lean delivery

PROFESSIONAL EXPERIENCE

Founder & Founding Software Engineer

2024 - Present

Kelevo - Transportation Management SaaS

- Founded Kelevo to modernize dispatching and fleet management for small trucking companies.
- Led product discovery, roadmap planning, architecture, implementation and launch preparation as the sole founder-engineer.
- Built the complete platform solo — 40+ PostgreSQL models, 50+ REST endpoints, web/Pro/mobile clients and a Dockerized AWS/Cloudflare deployment.
- Translated operational trucking pain points into structured workflows for dispatching, fleet assets, document-heavy processes and operational control.
- Balanced engineering trade-offs, product scope and delivery speed while preparing the platform for first commercial users.

Truck Dispatcher

2024 - 2025

Iron Wing Dispatching

- Coordinated with brokers, drivers and logistics teams across dispatch workflows.
- Converted operational trucking knowledge into software requirements for Kelevo.

Owner & Manager

2011 - 2024

Nick Kalas Winery

- Managed business operations, production planning, equipment, seasonal workers and customer relationships.

STARTUP PRODUCT HIGHLIGHT

Kelevo Transportation Management System

Founder-led SaaS product designed for small and mid-sized trucking operations that need a unified system for dispatching, fleet management, document processing and workflow automation.

- Built for customer problems observed first-hand in dispatching and commercial trucking.
- Designed for a lean launch path, operational clarity and future product expansion.

PRODUCT & ARCHITECTURE HIGHLIGHTS

- Explicit lifecycle state machines for loads and fleet assets — no invalid transitions.
- Multi-tenant isolation with plan/role capability gating; Stripe trial-to-paid billing.
- Rate-confirmation email + OCR intake into structured loads; owner-operator PDF settlements.
- Consolidated CI gate (lint, typecheck, 350+ tests, type/enum-drift guards) on every push.

TECHNICAL SKILLS

LANGUAGES

TypeScript JavaScript Python

PRODUCT & FRONTEND

React UX Design HTML5 Tailwind CSS

BACKEND

Node.js Express REST APIs PostgreSQL

Prisma

CLOUD & DEVOPS

AWS Linux Docker Cloudflare

GitHub Actions CI/CD

EXECUTION

Product Strategy Roadmap SaaS Testing

Launch Prep Customer Discovery

CORE STRENGTHS

Zero-to-one product delivery
Technical ownership
Product thinking
Startup execution
Logistics domain expertise
Full-stack shipping

EDUCATION

The Odin Project

Full-Stack JavaScript Curriculum

LANGUAGES

Greek - Native
English - Advanced
German - Basic